I Love Networking: ...And I Used To Hate It. - - - A Story About Finding Your Inner Networker (The Mentor Code)

Ivan Misner, C. G. Cooper

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If you hate networking you've got to read "I Love Networking"

For some, business networking is painful and they avoid it like the plague.

Ken is one of those people. He owns a small business that is in the same predicament as many others: it's struggling. Out of the blue, one of Ken's top customers invites him to visit local networking group. At first he resists, but finally says yes.

This is a short novel with a practical story detailing Ken's transformation from avoiding networking at all costs, to making it a pillar in his business. Experience the lessons yourself with the practice sessions at the end of every chapter.

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