



Making Ethical Choices, Resolving Ethical Dilemmas

Gini Graham Scott Ph.D.

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MAKING ETHICAL CHOICES, RESOLVING ETHICAL DILEMMAS reflects a new approach to understanding ethics—one's own and others—based on what people actually do and say they do, rather than what they have been taught are the right and ethical things to do. The book has been developed by speaking to people from various backgrounds and discovering the wide range of ethical approaches people use in making everyday choices and deciding how to handle the ethical conflicts they encounter in their lives. It features a model for understanding the way people make choices based on their style of choosing (rational or intuitive), their philosophy or values (pragmatist or moralist), their orientation (to self or others), and their attitude towards rules (follower or innovator). It describes the zones of ethical choices -- from oneself and one's family and friends to those in the workplace, local community, and society as a whole. It discusses how our approach to making ethical choices changes over time, and provides techniques for dealing with ethical dilemmas in different situations.

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